

## VOLUME TWO ISSUE THREE



*Protecting and Restoring Property with Integrity and Quality*

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**D & B Rating is a 1 and Super Service Award Winners on Angie's List 2003-2005**

*WE ARE ALSO EXPERTS IN SMOKE, FIRE, WATER, & MOLD RESTORATION*

## Summer 2006 Newsletter

### Are You Being Served & Who Are You Serving?

As building owners, property managers, maintenance managers and contractors, we all understand the importance of working in partnership with companies that will enhance our performance and profits, while providing an excellent finished product. It is also equally important that we choose to do business with companies that are sound and strong financially, have a good/clean EPA, OSHA, and Worker's Compensation Record, are trustworthy, loyal, maintain accountability to the organization and, most of all, the customer, and give back to our community.

As the Founder and President of Utmost Renovations, I am proud to say that my company fits this description perfectly. While we are far from perfect, we strive to do all the right things and learn from our mistakes. I call this FAILING FORWARD (a great book I recommend by John C. Maxwell). One thing is vital, take care of those who take care of you. My best customers are my employees and then it is the public we work for such as yourselves. Also, I do not justify the end by whatever means necessary. The means of doing things mean everything. Sometimes, we choose not to work with some prospects if it means compromising our integrity. It simply is not worth it. I have been blessed in this business many times over by making the right but tough choices.

We also give to our community in many ways but one in particular is a ministry called The Refuge. We donate (tithe) to them regularly and hire labor from them that is treated as a donation legally and makes us extremely competitive on certain projects. Everything we give them is tax deductible and they are blessed by it. The ministry has grown tremendously since its founding in 2002 as well as my company.

So, who do you choose to do business with and why?

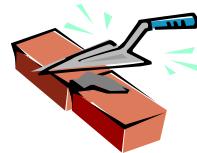
### What's New?

Our web-site is being updated and reflects some changes in our company and highlights the new Fire & Water Division! So, please visit it at [www.utmostrenovations.com](http://www.utmostrenovations.com). We would like your feedback as well on our web-site. By end of July, all updates will be made and you can visit and view past newsletters that will be archived on the site!

We have been working closely with one of the largest private developers in all of Ohio and its partners domiciled in Columbus. We have performed work to date in four counties in Ohio for this organization and have become their preferred contractor of choice for all of their masonry restoration and caulking projects. We will travel for the right customer and project, so keep that in mind. We have also assisted them with specification and scope of work writing and ensuring they receive tax credits and/or grants for historical masonry restoration. We have done a superior job and have saved them tens of thousands of dollars at the same time. What more can you ask for?

We are a licensed General Contractor too!

### CURRENT PROJECTS



### IN COLUMBUS, OHIO

**New Horizons United Methodist Church** -- Approx. \$110,000 renovation including 100% re-tuckpointing using historical mortar, stone patching using Mimic by Matrix, window stained glass replacement, repairs, stripping, painting, and wet-sealing, roofing, concrete work, asphalt paving and striping, interior scope including new drop ceiling, lights, carpet, and vinyl flooring. We were less than half the price of Durable Slate by the way and our workmanship is arguably better!

**Mt. Vernon Plaza** -- Swingstage work to caulk floor expansion joints and installed weep tubes for proper drainage, cleaning and waterproofing stair tower of 150' Residence Tower. Also, did small fire-smoke job on an apartment that needed restored and misc. masonry restoration on commercial plaza in front of high rise residence tower. We are currently rebuilding brick columns, patching overhead and vertical concrete on decks, and pouring new concrete steps at the Mt. Vernon Plaza Commercial site. Approx. \$50,000 project.

**Lazarus Renovation Caulking (downtown)**-- Interior caulking is complete on window systems and the balance on the exterior window perimeter caulking is scheduled for this August. Our caulking is passing the most scrutinizing field water tests and thus this is why we were selected by Thomas Glass to perform this work. The GC, Turner Construction, and the owners are very pleased with our quality as well. We are using Dow Corning 795 Silicone on the exterior and obtaining a 20 year material and 5 year weather seal warranty from Dow Corning. Tom Brown, Inc. is local supplier and partner on this high profile project. Approx. \$125,000 project.